



CONTRACT PRICING WORKSHEET
For MOTOR VEHICLES Only

Contract No.: FS12-15

Date Prepared: 2/7/2017

This Worksheet is prepared by Contractor and given to End User. If a PO is issued, both documents MUST be faxed to H-GAC @ 713-993-4548. Therefore please type or print legibly.

| | | | |
|-----------------|---|--------------|---|
| Buying Agency: | Parsippany-Troy Hills Board of Fire Commissioners, Mt Tabor Fire District #1 Bid #564 | Contractor: | Pierce Manufacturing Inc. |
| Contact Person: | Jeff Berry- President | Prepared By: | Robert Emery, Fire & Safety Services Ltd. |
| Phone: | 973-296-0147 | Phone: | 920-832-3000 |
| Fax: | | Fax: | |
| Email: | pthfd1@optonline.net | Email: | remery@f-ss.com & kspang@piercemfg.com |
| Product Code: | TC06 | Description: | Enforcer Pumper |

A. Product Item Base Unit Price Per Contractor's H-GAC Contract: \$ 396,540.00

B. Published Options - Itemize below - Attach additional sheet(s) if necessary - Include Option Code in description if applicable.

(Note: Published Options are options which were submitted and priced in Contractor's bid.)

| Description | Cost | Description | Cost |
|------------------------------------|------|-------------|---------------|
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| Subtotal From Additional Sheet(s): | | | \$ 198,939.00 |
| Subtotal B: | | | \$ 198,939.00 |

C. Unpublished Options - Itemize below / attach additional sheet(s) if necessary.

(Note: Unpublished options are items which were not submitted and priced in Contractor's bid.)

| Description | Cost | Description | Cost |
|------------------------------------|------|-------------|--------------|
| | | | |
| | | | |
| Subtotal From Additional Sheet(s): | | | \$ 14,370.96 |
| Subtotal C: | | | \$ 14,370.96 |

Check: Total cost of Unpublished Options (C) cannot exceed 25% of the total of the Base Unit Price plus Published Options (A+B). **For this transaction the percentage is:** 2%

D. Total Cost Before Any Applicable Trade-In / Other Allowances / Discounts (A+B+C)

| | | | | | | |
|-------------------|---|--------------------------|-----------|---|-------------|---------------|
| Quantity Ordered: | 1 | X Subtotal of A + B + C: | 609849.96 | = | Subtotal D: | \$ 609,849.96 |
|-------------------|---|--------------------------|-----------|---|-------------|---------------|

E. H-GAC Order Processing Charge (Amount Per Current Policy) Subtotal E: \$ 2,000.00

F. Trade-Ins / Other Allowances / Special Discounts / Freight / Installation

| Description | Cost | Description | Cost |
|------------------------|---------------|-------------|---------------|
| Vendor to Pay HGAC fee | \$ (2,000.00) | | |
| | | | |
| | | | |
| Subtotal F: | | | \$ (2,000.00) |

Delivery Date: 13 months from PO **G. Total Purchase Price (D+E+F):** \$ 609,849.96

| Pride | | | Published | Unpublished |
|--------|-----|--|-------------|-------------|
| Number | Qty | Description | Options | Options |
| 102 | 1 | Add- "C" Frame Liner | \$2,425.00 | |
| 104 | 1 | Upgrade- 27,000# RA | \$2,138.00 | |
| 111 | 1 | Tire Chains-RA | \$4,233.00 | |
| 113 | 1 | Aluminum Wheels, Front | \$2,010.00 | |
| 114 | 1 | Aluminum Wheels, RSA | \$3,168.00 | |
| 125 | 1 | 12 / 120V Air Compressor | \$1,494.00 | |
| 125a | 1 | Brake Fittings, compression style | \$352.00 | |
| 127 | 1 | Cummins ISL9 400HP to 450HP ISL9 | \$1,165.00 | |
| 139 | 1 | Add- Extended Bumper | \$2,573.00 | |
| 141 | 2 | Bumper Tray with Cover | \$3,370.00 | |
| 156 | 6 | Upgrade- SCBA Bracket to hands free | \$4,476.00 | |
| 177 | 3 | Spare Radio Wiring | \$354.00 | |
| 186 | 1 | Camera System to Monitor | \$1,608.00 | |
| 194 | 1 | Dual PRO Charger | \$844.00 | |
| 199 | 1 | Auto-Eject 15A | \$309.00 | |
| 206 | 1 | LED cab-pump-body | \$2,005.00 | |
| 207 | 1 | LED Headlights | \$1,906.00 | |
| 208 | 2 | 12V LED Scene | \$2,546.00 | |
| 209 | 1 | 12V LED Flood Brow Light | \$2,048.00 | |
| 211 | 2 | 12V LED Flood Pole Light | \$4,108.00 | |
| 220 | 1 | Hose Bed Cover, Roll-Up | \$7,839.00 | |
| 221 | 1 | NY Hose bed | \$2,107.00 | |
| 225 | 1 | Add- Right High Side Compts. | \$3,423.00 | |
| 226 | 1 | Add- Electric / Hydraulic Ladder Rack | \$11,470.00 | |
| 227 | 1 | Full Height-Depth Compartments | \$6,026.00 | |
| 241 | 2 | Trough-Hard Suction | \$2,442.00 | |
| 242 | 2 | Hard Suction Hose | \$2,278.00 | |
| 244 | 10 | Adjustable Compartment Shelves | \$1,980.00 | |
| 245 | 2 | Slide-Out Tool Board | \$2,228.00 | |
| 246 | 1 | Swing-Out Tool Board | \$1,700.00 | |
| 247 | 4 | Slide-Out Floor Tray | \$3,020.00 | |
| 248 | 1 | Adjustable Side-Out Tray | \$837.00 | |
| 250 | 1 | SCBA Cylinder Storage in Fender Panel (Single) | \$651.00 | |
| 255 | 1 | Increase Pump from 1250 to 1500 GPM | \$6,274.00 | |
| 257 | 1 | Increase Pump from 1500-2000 GPM | \$7,192.00 | |
| 262 | 1 | Add- 2.5" Suction | \$1,331.00 | |
| 265 | 1 | Add- Front Suction Inlet 4-6" | \$6,521.00 | |
| 268 | 1 | 2.5" Dischagre- Front Bumper | \$2,722.00 | |
| 273 | 1 | Add- LDH Side Discharge | \$4,589.00 | |
| 274 | 1 | Add- Deluge Plumbing | \$2,039.00 | |
| 280 | 1 | Provide (2) Speedlays IPO Crosslays | \$5,305.00 | |
| 296 | 1 | Pierce Husky 3, SA | \$12,614.00 | |
| 304 | 1 | Pierce Hercules CAFS | \$29,731.00 | |
| 306 | 1 | Airhorn Activation at Pump Panel | \$166.00 | |
| 307 | 1 | Add- Top Pump Control | \$7,685.00 | |
| 308 | 3 | Tank Level, LED Group | \$3,843.00 | |
| 343 | 1 | Additional Speaker | \$728.00 | |
| 344 | 1 | Q2B Siren | \$3,805.00 | |
| 348 | 1 | Traffic Directing Light Bar | \$1,994.00 | |
| 400 | 1 | LED Emergencyt Light Package, Upgrade | \$8,065.00 | |
| 430 | 1 | Deck Gun with tips, manual | \$4,532.00 | |
| 436 | 5 | Portable hand light w/mounting bracket | \$670.00 | |
| 636399 | 1 | Diffuser, Exhaust, Modified for Extraction | | \$421.05 |

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|--------|---|---|--|------------|
| 610196 | 1 | Hand Rail, Rear, Above Hose Bed, NY Style | | \$66.83 |
| 636301 | 2 | Compt, Extinguisher (2) In Fender Panel, Triangular Door | | \$1,785.37 |
| 622393 | 1 | Compt, Air Pack in Fender Panel | | \$821.09 |
| 598362 | 1 | Storage Bin, Air Bottle, 5.9" Square | | \$1,371.12 |
| 92825 | 1 | Air Blow Out, plumbed to Front Discharge | | \$366.81 |
| 92844 | 1 | Deadlay, Special Capacity | | \$1,274.07 |
| 85446 | 1 | Foam Cell, 25 gallon, not reduced water | | \$1,460.73 |
| 62992 | 1 | Gauge, Foam Lvel, (1) Tank, Class 1, 5lt | | \$557.53 |
| 796991 | 2 | Gauge, Foam Lvel, Additional, Whelen RS*03ZCR | | \$1,740.47 |
| 559589 | 1 | Paint, Three Tone, cab w/shield | | \$2,682.70 |
| 645807 | 1 | Paint Chassis Frame Assy, with liner, E-Coat, all joints sealed | | \$1,823.19 |
| | | | | |

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|-----------------------------------|-----------|-------------------|--------------|
| Base Bid | \$ | 396,540.00 | |
| Published Options | \$ | 198,939.00 | |
| Total Published Options | \$ | 595,479.00 | |
| Unpublished Options | \$ | 14,370.96 | 2.41% |
| Total Options w/o HGAC Fee | \$ | 609,849.96 | |